



## **Sage Software Cited as a Strong Performer for Mid-Market Human Resource Management Systems by Independent Research Firm**

ST. PETERSBURG, Fla. - October 4, 2006 - Sage Software announced today that it was among the select companies that Forrester Research invited to participate in The Forrester Wave™: Human Resource Management Systems, Q3 2006. In this evaluation\*, Sage Software was cited as a Strong Performer in the overall U.S. mid-market evaluation. According to the report\*, "Sage, with its [Sage] Abra product, offers the most cost-effective software solution among the products evaluated for companies with fewer than 1,000 employees."

According to Forrester's Sage Software Vendor Summary\*\*, "...rated as a Strong Performer in our overall U.S. mid-market evaluation, Sage Software's Sage Abra product clearly leads as the on-premise HR solution of choice for the small and medium-size business (SMB) company segment (businesses with six to 999 employees)."

"Sage Abra offers tremendous value, with its strong usability and outstanding core HR and payroll functionality," said Karl Grass, senior vice president and general manager for Specialized Business Solutions at Sage Software. "That value is the reason why we have such a large installed base in the mid-market. Sage Abra's reasonable price points maximize return on investment and minimize total cost of ownership, which is especially important for SMBs. In addition, Sage Abra offers extended HRMS capabilities, including outsourced payroll options and payroll tax compliance solutions, all backed by a financially strong parent company."

Sage Abra is Sage Software's flagship HR/payroll offering from its portfolio of complementary front- and back-office solutions, including accounting, fixed asset management, customer relationship management (CRM), and solutions for specific vertical industries. In addition to its best-of-breed status, Sage Abra integrates with Sage Software's Sage MAS 90 ERP, Sage MAS 200 ERP, Sage MAS 500 ERP, Sage MIP Fund Accounting, Sage Accpac and Sage Timberline Office products, plus its Sage Payroll Services offerings, as well as third-party solutions for the mid-market.

\*For The Forrester Wave™: Human Resource Management Systems, Q3 2006, Forrester evaluated Sage Software's current offering and strategy for HR management systems against approximately 92 criteria.

For more information about Sage Abra HRMS, contact (800) 424-9392 or visit [www.sageabra.com](http://www.sageabra.com).

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Sources:

\*Forrester Research, "The Forrester Wave™: Human Resource Management Systems, Q3 2006", September 2006, Paul Hamerman with Sharyn Leaver and Elisse Gaynor

\*\*Forrester Research, "The Sage Group is a Leading HR Management Systems Choice for SMBs," The Forrester Wave™ Vendor Summary, Q3 2006, September 2006, Paul Hamerman with Elisse Gaynor